Evaluating Amazon's Environmental, Social, and Governance Performance

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Abstract. The importance of ESG performance has grown in recent years. This abstract takes a look at Amazon's (the world's largest online retailer) environmental, social, and governance (ESG) policies. Companies' long-term success, capacity to attract investors, and public image are all influenced by environmental, social, and governance (ESG) aspects. Amazon is serious about the environment, as seen by its efforts to achieve targets like zero net carbon emissions and 100% renewable energy. The company promotes ethics by providing secure working conditions, fair compensation, and equal opportunity in hiring. By design, Amazon's governance structure is transparent and ethical. ESG investors favor ethical and environmentally responsible businesses. As the largest online retailer, Amazon's ESG performance has the potential to shape industry norms. Amazon's market dominance, competitive edge, and technological advancements are also explored in this research. Brand recognition, product selection, logistics, customer perception, and competitive pressure are all highlighted in Amazon's SWOT analysis. It reveals both prospects and dangers. According to Porter's Five Forces research, Amazon faces formidable competition in the online retail industry. Finally, Amazon's ESG record is worth keeping an eye on if you're an ethical investor. Despite the company's resources, it is responsible for addressing employee and environmental concerns. Amazon can increase its market share and appeal to ESG-conscious investors by adopting sustainable practices and fixing these problems. The company's positive financial performance bodes well for its future expansion.

Keywords: ESG (Environmental, Social, and Governance), Sustainability, Ethical Business Practices, Financial Performance.

1. Introduction

In the past few years, environmental, social, and governance (ESG) factors have become more important when making business decisions. Because of this, investors are starting to understand that a company's performance in the areas of environmental, social, and governance (ESG) can have a big effect on how long it stays in business and how well it does. ESG means for "environmental, social, and governance" and refers to the things that are taken into account when rating a company's management practices, public policies, and environmental impact. Investors can find companies to add to their portfolios by looking at things like how the business treats its employees, how it handles risks, and how it helps the community. The goal of this study is to evaluate Amazon's ESG principles in light of the fact that it is a world leader in e-commerce and technology. The company's ESG performance affects Amazon's image, its ability to attract investors, and its ability to stay in business in a changing economy where sustainable and ethical business practices are becoming more valued [1]. This is because Amazon is so big and has such a big effect on the market (Fig. 1).
2. ESG Stocks

Many investors in recent years have shown support for ESG investing because they want to make sure their money is going to companies that are ethical and environmentally responsible. Amazon, the world's largest online retailer and a leader in cutting-edge technology, plays an important role in this setting. According to [2], the devotion of the firm to ESG principles has garnered attention and positioned it as a viable investment alternative for those who place a high value on ethical and environmentally responsible practices. The environmental, social, and governance (ESG) performance of Amazon, one of the largest and most powerful businesses in the world, is noteworthy. Because of its size and scope, the organization possesses a once-in-a-lifetime opportunity to define industry standards and positively impact change for the better. In addition, investors are aware that companies like Amazon, which place a premium on ESG factors, have a better chance of surviving and growing over the course of a longer period of time due to the superior risk management, promotion of innovation, and creation of strong stakeholder relationships that the company possesses [3] (Fig. 2).

Amazon's commitment to the environment is demonstrated via its many different endeavours. The company has set ambitious goals for itself, such as achieving net-zero carbon emissions by the year 2040 and providing money for programs related to renewable energy. Amazon has also reduced waste and increased energy efficiency while simultaneously encouraging more ethical packing practices. According to [4], Amazon is working to lessen the impact it has on the environment and contribute to a more sustainable future by placing a higher priority on environmentally responsible business practices. Ethical conduct is an essential component of Amazon's environmental, social, and governance (ESG) strategy. To keep working conditions that are moral, the company has started
worker safety programs, paid competitive wages, and gave its employees a lot of perks. These are just some of the things that have been done so far.

Amazon has also shown its commitment to diversity, equality, and inclusion by investing in the places where it does business, hiring people from different backgrounds, and helping businesses that are run by people from different groups. The company's governance framework shows that Amazon is committed to being open and responsible [5]. The company has a strong corporate governance framework because it has a diverse and objective board of directors, effective ways to handle risks, and strong internal controls. Amazon wants to keep the trust of all of its stakeholders and protect the interests of its investors by keeping high standards of corporate governance.

3. Industry Overview

Amazon is a big part of the e-commerce market, which has grown and changed a lot in recent years. This market is very competitive and changes quickly. Amazon is a strong force in the field because it is the leader in both the foreign e-commerce business and the technology industry. The company sells a wide range of products, including electronics, clothes, and household goods. Examples of each can be found in the company's product portfolio. Amazon has also improved its position in the cloud computing services market through Amazon Web Services (AWS) [6]. There is a lot of competition in the e-commerce industry, and many different businesses are vying for the top spot in the market. However, because to its strong market position and outstanding brand recognition, Amazon has established a competitive advantage over its rivals. The company's success may be attributed to a number of factors, including its sophisticated network of fulfilment centres, its efficient shipping systems, and its philosophy of putting the needs of customers first. Further bolstering Amazon's position as the industry leader is the fact that customers all over the world value the company's ability to offer a diverse selection of products at competitive rates along with a number of convenient delivery options.

The influence of Amazon extends well beyond the realm of traditional online shopping. Because of its cutting-edge technology and services, such as voice-controlled smart devices (such as Echo), streaming services (such as Prime Video), and digital assistants (such as Alexa), the company has become more visible to its consumers and has assumed a more significant role in their day-to-day lives. Additionally, Amazon's AWS subsidiary has emerged as a prominent participant in the cloud computing market [7]. AWS provides enterprises all over the world with scalable and trustworthy infrastructure services. Because of this, Amazon is forced to contend with both opportunities and challenges as the e-commerce industry continues to mature. The growing prevalence of e-commerce, in particular in developing nations, presents an opportunity for the company to broaden the scope of its customer base [8]. On the other hand, it faces competition for market share from both emerging e-commerce businesses and long-standing retailers. In addition, Amazon may experience challenges as a result of regulatory scrutiny, altering customer expectations, concerns with antitrust and labor violations, and issues with abusive working conditions.

4. SWOT Analysis of Amazon

Amazon is consistently named among the most influential and lucrative businesses worldwide. In 1994, Jeff Bezos started the firm as an online bookstore. It has since grown to become a global leader in the e-commerce sector, offering a wide range of products and services. The strengths, weaknesses, opportunities, and threats facing Amazon can be better understood through a SWOT analysis (Fig. 3).
4.1. Strengths

Amazon is well-known because of the positive associations its customers have with the corporation. It has a leg up on the competition thanks to the association of its brand with easy online shopping and fast shipping.

Amazon offers its consumers a wide variety of products and services, including but not limited to consumer electronics, books, cloud computing solutions, and digital video streaming. Now that it has expanded its product line, the company can cater to a wider variety of customers.

Amazon has invested much in building out a massive logistical infrastructure to back up its efficient logistics and distribution network. Its fulfilment centres, warehouses, and transportation networks allow it to reliably and quickly supply products to clients, which boosts their satisfaction.

When it comes to technological innovation, Amazon has always been ahead of the curve. The corporation has been an innovator in several areas that have had far-reaching effects on people's interactions with technology and the marketplace, such as artificial intelligence (AI), machine learning (ML), and voice-controlled devices.

4.2. Weaknesses

Dependence on outside vendors; Despite Amazon's status as a primary retailer, the corporation relies heavily on third-party sellers who employ its platform to move merchandise. As a result of this reliance, Amazon faces risks like the distribution of fake goods, the provision of uneven services to customers, and the threat of legal repercussions.

Amazon's global footprint is less than that of some of its competitors, despite the company's operations in a number of different nations. This may limit its appeal to consumers and growth prospects, especially in less developed countries.
The manner in which Amazon treats its workers, the climate in its stockrooms, and the manner in which it deals with its funds have all added to a negative public view of the enterprise. Such bad exposure could chillingly affect purchaser trust in the organization and lead to a reaction from clients as well as elevated administrative examination.

4.3. Opportunities

Amazon is seizing the opportunity to increase its presence in hitherto untapped markets and geographic regions. The company can capitalize on the rising demand for e-commerce and digital services by focusing on emerging markets or previously untapped industries.

Amazon Web Services (AWS), the company's cloud computing business, has achieved record levels of sales and profit thanks in large part to the growth of cloud computing. Increased need for cloud-based solution providers could be a boon for Amazon's position in this market.

Because of the popularity of Amazon Prime, the company has chosen to increase the number of countries where its Prime services are available. Adding new features to Amazon Prime, such as premium content or services, has the potential to increase customer retention and revenue growth.

4.4. Threats

Amazon faces stiff competition from both brick-and-mortar retailers and other online marketplaces. Competitors like Walmart and Alibaba have made massive investments in e-commerce, which threatens Amazon's market position and pricing power.

Regulatory hurdles: As a result of its global expansion, Amazon faces more scrutiny from governments throughout the world. The company's business operations could be impacted by antitrust activities, data privacy, and taxation concerns that lead to legal challenges and stricter regulations.

Supply chain disruptions; Amazon is vulnerable to supply chain disruptions from natural disasters, geopolitical crises, and other unforeseeable occurrences due to the breadth of its network of supply networks. Such disruptions can have a severe effect on inventory management, product availability, and delivery schedules.

The S.W.O.T. investigation of Amazon presumes that the organization has numerous qualities, including its notable image and broad item index. It likewise faces difficulties, like a negative public discernment and extraordinary contest. By making the most of chances like venturing into new districts and fortifying its distributed computing business and limiting risks like those presented by administrative barricades, Amazon can keep up with its situation as the world's superior internet-based retailer.

5. Porter's Five Forces Analysis of Amazon

Contest from new participants is a worry in the web based business area because of the business' low boundaries to section. Amazon's size, popularity, and sophisticated systems all make competition tough. The company has made substantial investments in fulfillment centers, distribution networks, and cutting-edge technology to facilitate smooth operations and prompt shipping. Customer loyalty is also increased through Prime. The threat of new competitors is low because of Amazon's market dominance and competitive advantages.

Amazon's vast supplier base gives them leverage in negotiations with publishers, manufacturers, and logistics providers. Due to its scale and bargaining power, the corporation is able to get favorable terms and rates from its suppliers. Amazon's independence from its suppliers is lowered by the company's private label brands. However, this leverage may be skewed toward unique providers with few avenues of distribution. Amazon's negotiation power with its suppliers is weak.

Customers of online stores have more leverage because of the variety of options available to them. You can easily shop around, check out user reviews, and switch services. Customers have less room to bargain due to Amazon's customer-first focus, low prices, and extensive product catalog. Prime's
free shipping and streaming offerings keep customers coming back [11]. Customers have a lot of leverage in negotiations since they can easily switch to a competitor or find a comparable alternative.

Competition from Imitators: Online and offline retailers provide a significant threat to businesses selling goods and services via electronic marketplaces. Retail stores and other online marketplaces face competition from Amazon. Amazon stands out thanks to its extensive inventory, lightning-fast shipping, and helpful customer support staff. As a result of expanding into cloud computing (Amazon Web Services) and video streaming (Amazon Prime Video), Amazon has reduced competition in its core retail business. The Amazon brand and ecosystem weaken the position of competitors.

Market competition is fierce because there are so many online retailers. Amazon faces off against both well-established businesses and newer ventures. Online retailers like Walmart, Alibaba, eBay, and other specialized sites all compete with one another [12]. To maintain its market share, Amazon spends much on R&D, infrastructure, and shipping. Providing a positive and convenient experience for customers has allowed the company to remain successful. Amazon has an advantage over its competitors due to their size, efficiency, and the loyalty of their consumer base (Fig. 4).

**Fig. 4** An image showing the Porter’s Five Forces Analysis of Amazon.

At the end of the day, Amazon is in a highly competitive and evolving market. Given the company's market dominance, established systems, and well-known brand, it's highly unlikely that any new competitors will enter the market anytime soon. Suppliers' bargaining power is diminished by Amazon's size and negotiation prowess, but buyer power is elevated as a result of the variety of options available. Due of Amazon's extensive catalog and ecosystem, competing options are scarce. Amazon has an edge over its competitors due to their efficient operations and customer-first focus. Understanding these drivers is critical for Amazon's performance and strategic decisions in the rapidly evolving e-commerce sector.

### 6. Financial Statement Analysis

The essential financial measures for the previous fiscal year are shown in Table 1 to help evaluate Amazon's financial performance in 2022:

**Table 1.** This table show the financial position of the Amazon company.

<table>
<thead>
<tr>
<th>Metric</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
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<td>Earnings per Share</td>
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<td>Operating Margin</td>
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<tr>
<td>Return on Equity</td>
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</table>
6.1. Revenue.

The rapid revenue development of Amazon indicates the company's capacity to benefit from the growing acceptance of online shopping and its wide range of industry verticals.

Net Income. Amazon continually produces sizable profits while significantly investing in new businesses, demonstrating its operational effectiveness [3].

Earnings per Share. Investors may learn more about a company's profitability per share by looking at its earnings.

Operating Margin. Amazon's operating solid margin demonstrates its capacity to profit from its primary business.

Return on Equity. The return on equity statistic assesses how well Amazon generates profits from its shareholders' capital.

7. Conclusion

To sum up, Amazon's ESG success is crucial for investors who care about the ethics and sustainability of their portfolio. The organization has many strengths, but issues with its staff and environment must be addressed. However, by encouraging sustainable practices and fixing these issues, Amazon might enhance its position in the market and attract investors who care about ESG. The report's positive findings on Amazon's financial health are further evidence of the company's potential for sustained growth.

References