Research on Money Laundering Cases, Risks and Countermeasures in the Insurance Industry

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Abstract. Money laundering has a substantial and far-reaching effect on the economy, causing incalculable damage. Due to the high volume of financial transactions in the insurance industry, it is vulnerable to money laundering. This paper seeks to provide a comprehensive analysis of domestic and international money laundering techniques employed in the insurance industry. In addition, it will evaluate the effectiveness and impact of the anti-money laundering measures and regulations implemented within the insurance industry. The research indicates that the insurance industry can reduce its exposure to money laundering by instituting stringent anti-money laundering measures. In addition, this study assesses the implementation and effects of anti-money laundering regulations in the insurance industry. In response to the identified risks and obstacles, a set of proactive anti-money laundering countermeasures is proposed. In conclusion, this study emphasizes the importance of mitigating money laundering vulnerabilities in the insurance industry and the significance of implementing robust anti-money laundering protocols. This study contributes to the ongoing discussion about AML compliance in the insurance industry by providing empirical insights and practical recommendations.

Keywords: Money Laundering, Insurance Industry, Anti-Money Laundering.

1. Introduction

The expansion of the global financial system and the expansion of financial activities have given rise to a major issue in international financial crime, namely money laundering. This illegal practice has permeated several industries, including the insurance sector. As a significant component of the financial system, the insurance industry functions to provide financial protection to both individuals and businesses. It is important to note, however, that this sector may also provide opportunities for unscrupulous individuals to legitimize illicit funds. As a result, regulatory bodies and academicians from around the world have focused a great deal of attention on instances of money laundering within the insurance industry.

The primary objective of this study is to investigate the characteristics of money laundering incidents in the insurance industry, to identify the associated risk factors, and to assess the effectiveness of countermeasures employed to combat such illegal activities. In this analysis, this paper will investigate the definition and distinguishing characteristics of instances of money laundering in the insurance industry to gain a deeper understanding of the inherent nature of this issue. Subsequently, this paper shall examine the primary risk factors that contribute to the proliferation of money laundering within the insurance sector. These variables include the complexity of insurance products, the challenges of consumer identification, and the involvement of insurance agents. Based on identified risk indicators, this study seeks to investigate viable strategies to combat money laundering within the insurance industry.

This article will begin by analyzing past instances of domestic and international money laundering insurance cases, as well as presenting the section 2 study findings. Subsequently, section 3 will conduct a thorough examination of cases of money laundering in the insurance industry, concentrating on their distinctive characteristics. The fourth section of the study provides a comprehensive analysis of money laundering techniques in the insurance industry. This section provides insightful perspectives from regulatory bodies, insurance companies, and researchers to provide effective solutions to this problem. Section 5 presents a set of policy recommendations aimed
at mitigating the risk of money laundering in the insurance industry by implementing appropriate safeguards.

2. Literature Review

Money laundering is extremely detrimental to today's financial system and is an impediment to the sustainable development of the insurance industry. The purpose of money laundering is to conceal the origin of funds and make them difficult to trace, and criminals use the insurance industry to legitimize their illicit funds. Intermediaries and agents in the insurance industry may become key players in money laundering, and they will demonstrate specific manifestations of money laundering in the insurance industry, such as false or exaggerated claims, the purchase of false insurance policies, and collusion with insurance intermediaries to engage in fraudulent behavior [1]. And there are unscrupulous individuals who exploit the complex structure of insurance companies: insurance companies typically have complex organizational structures and multiple subsidiaries, and money launderers may exploit these structures to conceal the flow and source of illicit funds [2]. It is essential to note that the scenarios listed above are merely examples of possible situations, and that specific instances of money laundering may vary.

Typically, money laundering involves three phases: insertion, transfer, and reinvestment. In the put-in stage, the money launderer introduces illegal funds into the legal economic system; in the transfer stage, the money launderer transfers the illegal funds from one account or area to another through transfers, transactions, and investments; and in the reinvestment stage, the money launderer reinvests the illegal funds into the legal economic activities to obtain the legal proceeds and conceal the existence of the illegal funds [3]. To prevent money laundering in the insurance industry, insurance companies typically implement a series of anti-money laundering measures, including customer due diligence, risk assessment, transaction monitoring, and reporting, to ensure compliance and prevent money laundering [4]. Insurance companies and regulators typically take a series of measures to prevent and detect money laundering to reduce the harm of money laundering to the insurance industry, which will not only lead to a decline in the insurance industry's trust but also pose a serious threat to the financial institutions and the economic stability of the country.

3. Analysis of Money Laundering Cases and Characteristics in the insurance Industry

3.1. Case Review of money laundering cases of international insurance industry

In 2013, the UK Financial Conduct Authority (FCA) fined Prudential, a UK insurance company, £16.5 million for neglecting to monitor and report suspicious transactions effectively. As required by anti-money laundering regulations, the company failed to conduct appropriate customer due diligence and failed to report suspicious transactions in a timely manner.

AXA was fined €10 million in 2015 for failing to comply with anti-money laundering regulations. The company was accused of neglecting to conduct proper customer due diligence and monitor and report suspicious transactions. These cases demonstrate that insurance companies must adhere to anti-money laundering regulations and take the necessary precautions to prevent and detect money laundering. Otherwise, they could face severe fines and harm to their reputation. In the same year, only the Metropolitan Life Insurance Company (MetLife) in the United States appeared in this form of conduct. FINRA fined this company $2 million for failing to effectively prevent money laundering. Case involved insurance agents who exploited their authority to legitimize illicit funds through fictitious contracts and claims. These cases demonstrate that the insurance industry is also susceptible to money laundering risks and that enhanced regulatory and internal control measures are necessary to prevent money laundering.

In 2017, the Italian financial regulator fined the Italian insurance company Unipol €2 million for failing to effectively monitor and report suspicious transactions. The Italian insurance company
Unipol was charged with money laundering. Unipol failed to conduct appropriate customer due diligence in accordance with anti-money laundering regulations and failed to promptly report suspicious transactions. Money laundering opportunities are frequently presented by the intricate relationships and financial transactions that occur among multiple parties involved in insurance contracts [5].

These cases highlight the risk of money laundering in the insurance industry and the necessity of enhancing AML compliance with more stringent measures. During this period, there is a crisis of money trafficking risk for both insurance agents and buyers. How to mitigate the risk of money laundering is one of the current issues that must be addressed, and businesses in all nations can avoid being persecuted by its risks by taking various effective measures. Money launderers may procure insurance products using inaccurate personal or corporate data to obscure the origin of their illicit funds [6].

3.2. Key Attributes of Money Laundering within the Insurance Industry

The insurance sector possesses distinct attributes in relation to money laundering. As an industry that provides financial services, the insurance sector is susceptible to money laundering. There are effective monitoring and reporting mechanisms in place to prevent money laundering, and regulators have been urged to increase their oversight of the insurance industry to ensure compliance with anti-money laundering regulations [7].

Some distinguishing features of money laundering within the insurance sector include the following:

(1) Anonymity: The insurance sector encompasses a considerable multitude of corporate and individual clients, a portion of whom may engage in transactions under aliases or pseudonyms, thus obfuscating their true selves and the origin of their funds. By facilitating opportunities for money laundering activities and providing deceptive information, anonymous identities are frequently employed to legitimize illicit funds through fictitious insurance contracts. Therefore, the insurance industry faces an increased risk of money laundering [8].

(2) Significant transactions: The insurance sector is characterized by substantial transaction amounts, which enable individuals engaged in money laundering to conceal and transfer funds via intricate transaction structures or multiple transactions. To finance their activities, money launderers may acquire valuable insurance policies, which enable them to remit substantial premiums and obtain checks from insurance companies that do not trace the origin of the funds [1].

(3) Insurance contract intricacy: Insurance contracts frequently encompass intricate relationships and financial transactions involving numerous parties, which creates favorable conditions for money laundering schemes to exploit, including the submission of fraudulent claims or the utilization of insurance products to transfer illicit funds [5]. By collaborating with undisclosed parties via insurance companies, money launderers can increase the concealment of their illicit activities. Furthermore, these accounts will be allocated across numerous positions, culminating in an illicit transaction that will evade detection. With an increasing number of participants, the concealment of each money laundering operation will heighten, ultimately culminating in the formation of an intricate web of interests.

(4) Insurance product flexibility: A myriad of insurance products exist, encompassing life insurance, property insurance, medical insurance, and more. This diversity affords money launderers the opportunity to conceal and transmit funds through a variety of products. Illicit benefits can be obtained by money launderers through the fabrication of claims, including the use of fictitious circumstances like mortality or amnesia. Annuities and investment insurance products, for instance, provide coverage for the flow of funds in the event of beneficiary changes, redemptions, or frequent transfers. Insurance companies typically implement a series of anti-money laundering measures, including customer due diligence, risk assessment, transaction monitoring and reporting, and so forth, to ensure compliance and prevent money laundering [4].
(5) In fraudulent activities, individuals engaged in money laundering may fabricate or inflate insurance claims with the intention of acquiring unlawful funds. Collegiality or the falsification of documents and evidence may be employed in an effort to secure insurance company compensation. Money laundering may involve policyholders who attempt to obtain inflated payments for trivial or fabricated losses rather than submitting legitimate claims.

It is important to acknowledge that the attributes do not imply that every insurance company engages in money laundering operations; nevertheless, they may elevate the likelihood that the insurance sector functions as a conduit for illicit funds. Insurers ought to implement various preventive measures against money laundering, including bolstering customer identity verification processes, leveraging blockchain and smart contract technologies, closely monitoring anomalous transactions, and establishing robust internal control and compliance systems. Concurrently, insurance companies will be inspected and supervised by regulators to ensure that they adhere to anti-money laundering laws and regulations. More insurance companies can develop technological means: Insurance companies could enhance the transparency, security, and accuracy of a greater number of insurance transactions by utilizing cutting-edge technological means, including blockchain and smart contracts [9].

3.3. Risk Analysis of Money Laundering in the Insurance Industry

3.3.1. Possibility of misrepresentation of personal information of customers

Perform a risk assessment on pertinent insurance clients, with a particular focus on identifying potential money laundering risks among those who purchase high-risk insurance conditions. This entails evaluating their provenance, objective, and background to ascertain their potential for money laundering. It is possible that insurance companies fail to adequately disclose information throughout the sales process, thereby failing to furnish consumers with sufficient details regarding the risks and characteristics of their insurance products. This may encourage individuals engaged in money laundering to utilize insurance products for illicit purposes. By ensuring that customers are not linked to money laundering operations, the composition of the money laundering interest chain can be drastically altered, consequently leading to a reduction in the overall liquidity of money laundering operations.

3.3.2. Assessment of product risk

Determine whether money laundering risks exist, such as the transfer and concealment of illicit funds through insurance products, by evaluating the characteristics and usage of insurance products. Perform assessment and examination of pertinent insurance products, with consistent testing performed on especially high-risk items. Insurance products may be utilized by money launderers to transmit and conceal funds to evade detection and monitoring. To introduce illicit funds into insurance companies, money launderers may acquire fictitious policies. Individuals might acquire expensive insurance policies despite lacking a genuine necessity for such coverage [8].

3.3.3. Evaluation of channel risks

Evaluate the risk control measures and adherence to compliance standards of insurance sales channels in order to identify potential money laundering hazards, including activities facilitated by intermediaries or agents. Insurers must enhance their oversight and evaluation of client transactions and capital movements to promptly identify and avert instances of money laundering [6]. To ensure effective protection against money laundering risks, evaluate the liquidity risk management and compliance controls of insurance companies, including anti-money laundering policies, procedures, and training.

3.3.4. Oversight and communication of the insurance institution

Implement a robust monitoring and reporting system to ensure timely identification and disclosure of anomalous transactions and money laundering activities in adherence to pertinent regulatory obligations. The oversight and compliance protocols of insurance companies might be inadequate,
thereby impeding their ability to prevent and detect money laundering. To ensure that insurance companies comply with applicable laws and regulations, regulators must enhance their oversight and surveillance measures. It is imperative that regulatory bodies perform routine oversight and inspections to verify that insurance companies have implemented robust internal controls and anti-money laundering systems [10].

4. Methods of Money Laundering in the Insurance Industry

4.1. A variety of insurance purchase categories

Illicit funds are injected into the insurance system and subsequently withdrawn in a lawful manner through the purchase of sizable insurance policies followed by a swift cancellation of the contract. Furthermore, insurance can be acquired by purchasing a variety of policies due to the policies’ adaptability and substantial coverage. In conclusion, these policies have been utilized to launder money, and the investment strategies employed by money launderers are observable within each policy. Utilizing insurance product features such as cash value or investment portfolio, money launderers can conceal the origin of illicit funds. To obtain insurance benefits, for instance, they may fabricate accidents or losses to legalize illicit funds.

4.2. The majority of implicated insurance agents

Insurance agents may assist money launderers in carrying out illicit transactions by utilizing their position to fabricate customer information or generate fictitious insurance policies. Additionally, they engage in money laundering activities by leveraging numerous insurance policies to aggregate additional financial data and convert it into authentic transactions. Money laundering frequently necessitates the cooperation of various entities, such as insurance providers, claimants, agents, and so forth. Opportunities abound for them to introduce illicit funds into the insurance system.

4.3. Transactions of cross-border insurance

Illicit funds can be moved and concealed through cross-border insurance transactions. The insurance sector exhibits attributes of a cross-border enterprise, and individuals seeking to launder money may exploit regulatory disparities and inadequate international cooperation to accomplish this via cross-border insurance transactions [5]. Furthermore, they can establish an illicit financial network by utilizing the insurance sector in numerous nations as a conduit for their money laundering operations, thus concealing the insurance policy's illegality. Moreover, cross-border insurance can effectively restrict local insurance oversight and facilitate the expansion of money laundering operations across multiple regions.

5. Policy Recommendations

A significant contribution is made by the insurance sector to the struggle against money laundering. Enhanced protection of the financial transactions of diverse insurance companies can be achieved through the mitigation of money laundering risks. Governments and regulators should enhance oversight of the insurance sector and ensure that insurance companies and practitioners adhere to anti-money laundering legislation and regulations, as perceived by external institutions.

Certain policy recommendations pertaining to money laundering in the insurance sector encompass the following:

5.1. Building the Customer Due Diligence (KYC)

It is critical in the insurance industry to ascertain the customer's identity, financial history, and the intended purpose of the transaction. As an investor, the consumer is preeminent, and the credibility of its identity is intrinsically linked to the investment landscape of the entire insurance industry. To proactively deter money laundering activities, safeguarding sensitive customer information requires
both research and background checks. Insurance companies ought to implement a robust Know Your Customer (KYC) program in order to thoroughly examine new clients, with particular emphasis on high-risk clients or those involved in intricate transaction structures. This necessitates continuous scrutiny throughout the duration of the client relationship, not just at the time of the initial transaction. By leveraging advancements in technology, such as smart contract and blockchain, the verification of consumers (KYC) process can be executed more precisely and efficiently, thereby preventing organizations from engaging in business transactions with individuals implicated in money laundering.

5.2. Enhancing anti-money laundering (AML) regulations

Formulate and execute stringent AML regulations, encompassing stipulations that insurers must perform customer due diligence, disclose suspicious transactions, and establish internal surveillance and control systems. To prevent money laundering, these regulations should be consistent with international standards and best practices to assure a high level of compliance in the insurance industry. Automatic alerts and reports should be generated by the system if transactions surpass designated thresholds or exhibit atypical patterns. The combination of automated monitoring and manual review guarantees the prompt capture of anomalous transactions. Furthermore, it is imperative that the insurer assign a specialized team to scrutinize and assess flagged transactions with the purpose of ascertaining whether they are associated with money laundering.

5.3. Training of Employees and Cultivating a Positive Work Environment

Ensuring that insurance professionals receive pertinent AML training and awareness education enables them to comprehend the dangers and repercussions of money laundering and to identify and report suspicious transactions with greater efficiency and clarity. This contributes to the enhancement of insurance practitioners' anti-money laundering awareness and proficiency, thereby preventing money laundering more effectively. Alongside providing skills and knowledge training, it is imperative for organizations to foster a culture of integrity and promote the reporting of suspicious activities upon detection by employees. Additionally, senior leadership should be actively engaged in showcasing their unwavering dedication to combating money laundering; this will ensure that the entire organization is well-informed about the importance of preventing money laundering.

6. Conclusion

In short, the benefits of anti-money laundering measures to the economy and society are manifold, including maintaining financial stability, preventing criminal activities, protecting consumer rights and improving the reputation of insurance institutions. The insurance industry has been perturbed by money laundering, which has also eroded the confidence of its clients. On account of this, it is anticipated that the implementation of effective anti-money laundering regulations will restore client faith in the insurance system and foster the market's steady growth. This can effectively prevent the occurrence of money laundering, whether through modifications to the insurance industry or external oversight. Aside from educating readers about money laundering and risk assessment techniques, this article has the potential to motivate a greater number of individuals to enter the insurance industry. An improved outlook on the insurance sector's future can be achieved through the continuous revision of anti-money laundering legislation and protocols.

References


