

## Research on Energy Performance Contracting mode of demand-side reactive power compensation

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**Abstract.** Demand-side reactive power compensation achieves the purpose of saving energy and protecting the environment by improving the efficiency of electricity consumption and optimizing the way of electricity consumption, reducing electricity consumption and power demand while completing the same power consumption function. However, some users are facing the problems of insufficient funds and immature technical means, and cannot independently carry out demand-side reactive compensation. This paper proposes the demand-side reactive power compensation Energy Performance Contracting model, describes in detail the participants and operation modes in this mode, and uses Shapley value theory to distribute the benefits between the energy-saving service company and the user, and obtains the preliminary revenue distribution scheme. Three factors, namely the proportion of input, risk sharing and negotiating position, were adopted to revise it, and revised again in combination with the degree of implementation contribution to make the distribution of benefits more scientific and reasonable.

**Keywords:** Reactive compensation, Energy Performance Contracting, shapley.

### 1. Introduction

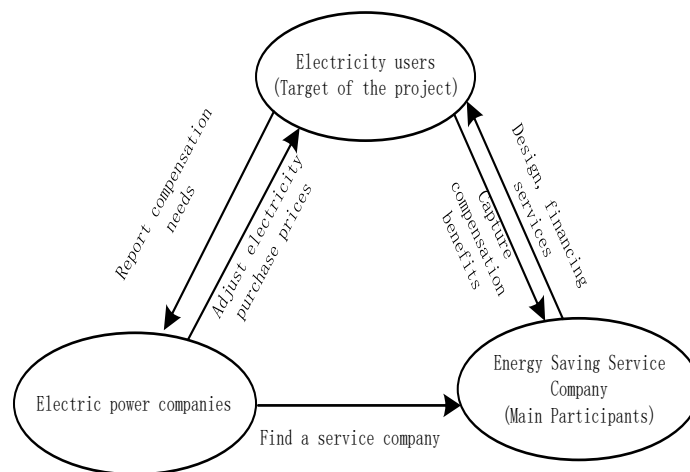
With the development of China's economy in the direction of green and low-carbon, in addition to meeting people's daily life production needs, higher requirements are also put forward for energy conservation and efficiency of the power system [1-3]. The distribution network line loss accounts for a large proportion of the active loss of the power system, and reasonable demand-side reactive power compensation is of great significance for reducing the distribution network line loss, ensuring the user's power experience, and improving the reliability of the distribution network power supply [4-8]. Demand-side reactive power compensation is to achieve the power management activities carried out by low-cost power services by improving power efficiency and optimizing power consumption methods, reducing power consumption consumption and power demand while completing the same power consumption function, and achieving the purpose of saving energy and protecting the environment[9]. For users with large power consumption, the power grid company proposes an electricity fee assessment system on power factor, and when the user's power factor is too low, they will receive penalties on electricity fees; When the user's power factor is too high, they will be rewarded on the electricity bill. Therefore, users can increase the power factor by investing in reactive power compensation devices, so as to obtain benefits from electricity costs, However, some users are facing the problems of insufficient funds and immature technical means, and cannot independently carry out demand-side reactive compensation. Energy Performance Contracting is a mechanism in which energy-saving service companies and energy-using units sign energy-saving transformation contracts, provide energy-saving transformation services to energy-using units, and recover the initial investment and profits from the energy-saving benefits after energy-saving

transformation[10]. This model effectively improves the enthusiasm of energy-using units lacking funds and professional technology to participate in energy-saving transformation projects, so it is widely used in energy-saving transformation projects. However, under this model, the income distribution ratio agreed in the contract directly affects the interests of both parties, so establishing a reasonable income distribution method is crucial to the smooth development of the project

This paper proposes the demand-side reactive power compensation Energy Performance Contracting model, describes in detail the participants and operation modes in this mode, and uses Shapley value theory to distribute the benefits between the energy-saving service company and the user, and obtains the preliminary revenue distribution scheme. Three factors, namely the proportion of input, risk sharing and negotiating position, were adopted to revise it, and revised again in combination with the degree of implementation contribution to make the distribution of benefits more scientific and reasonable.

## 2. Demand-side reactive power compensation Energy Performance Contracting mode

In the scenario of demand-side reactive power compensation, the stakeholders of the energy performance contracting model include energy-saving, users, service companies, and power companies, and the relationship between energy-saving, users, service companies, and power companies is shown in Fig. 1.



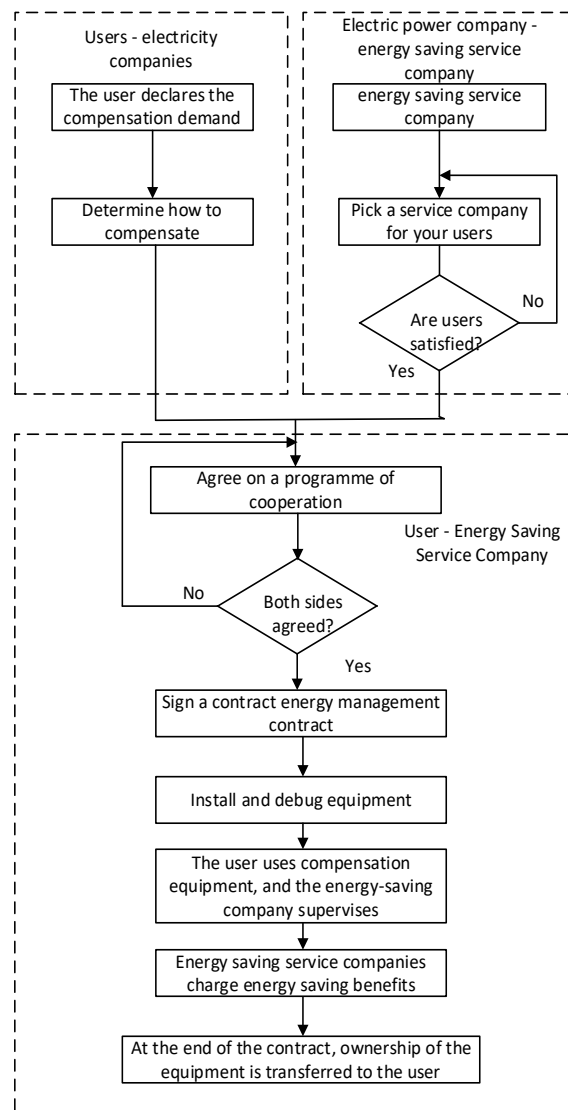
**Fig. 1** A three-way relationship in the Energy Performance Contracting model

**Power companies:** According to the electricity consumption policy and the power factor of the user, the electricity purchase price of the user is adjusted, but it is an important driving force to promote the demand-side reactive power compensation of the user.

**Energy-saving service company:** with technical credibility, the main work includes formulating reactive power compensation plans for users, technical support, realizing the docking between equipment manufacturers and users, and promoting high-quality power investment by users.

**Users:** If there is a demand for reactive power compensation but insufficient economic strength, the Energy Performance Contracting model transfers the initial investment pressure to the energy-saving service company, avoiding the problem of large investment and high risk in the traditional user-borne model. The user does not need to bear the life-cycle operation and maintenance costs of the reactive power compensation equipment, and the energy saving service company is responsible for the operation and maintenance of the equipment during the contract period, which reduces the burden on the user.

The specific implementation path of the Energy Performance Contracting model is shown in Figure 2.



**Fig. 2** The specific implementation path of the Energy Performance Contracting model

- 1) The user reports the compensation demand to the power company, and the power company actively seeks the appropriate energy-saving service company to negotiate the service plan with the user.
- 2) The energy conservation service company signed the Energy Performance Contracting Contract with the energy-consuming customers to determine the energy saving and benefit distribution scheme that can be achieved.
- 3) The energy-saving service company signs the Equipment Purchase Contract with the equipment supplier to obtain the ownership of the equipment and provide equipment for the project.
- 4) Energy-using customers use equipment, energy-saving service companies supervise projects, share energy-saving benefits and gain their own profits in the process.
- 6) At the end of the project cycle, the ESCO will transfer the ownership to the customer.

### 3. Benefit distribution method of Energy Performance Contracting mode

During the contract period, the ownership of the compensation equipment belongs to the energy saving service company; The energy-saving service company will operate and maintain the equipment, and extracts part of the reduced electricity expenses after reactive power compensation as income. After the installation of the compensation equipment, the annual income B from reducing the electricity bill can be calculated as follows.

$$B = \sum_{i=1}^{12} (k_{\theta i} - k_{\phi i}) \cdot \varepsilon \cdot P_i - C_s \quad (1)$$

The above formula  $\varepsilon$  is the electricity price of users;  $C_s$  is the maintenance cost per year;  $P_i$  is the reactive energy used by the user in the  $i$ th month  $k_{\theta i}$ 、 $k_{\phi i}$  respectively refer to the corresponding adjustment proportion of electricity charge before and after compensation in the  $i$ th month.

After the end of the contract period, the energy conservation service company will hand over the equipment to the user, and the user will operate and maintain the equipment by himself to obtain income. During the whole life cycle of reactive power compensation equipment, the interests of all parties are calculated as follows:

$$\begin{aligned} B_e &= \sum_{i=1}^{T_c} \frac{B \cdot \beta - C_s}{(1+r)^i} - C_e \\ B_u &= \sum_{i=1}^{T_c} \frac{(1-\beta) \cdot B}{(1+r)^i} + \sum_{i=T_c+1}^T \frac{B - C_s}{(1+r)^i} - C_u \\ NPV &= \sum_{i=1}^T \frac{B - C_s}{(1+r)^i} - C_u - C_e \end{aligned} \quad (2)$$

In the above formula,  $B_e$  and  $B_u$  are the net present value of the user's income in the whole life cycle of the equipment of the energy-saving service company;  $NPV$  is the total net present value of the income of the project in the whole life cycle of the equipment, meeting  $NPV=B_e+B_u$ ;  $B$  refers to the electricity expense reduced by the user due to reactive compensation every year;  $C_s$  is the maintenance cost per year;  $C_e$  and  $C_u$  are the initial investment of energy conservation service companies and users respectively;  $T$  is the service life of the equipment;  $T_c$  is the duration of the contract; It refers to the proportion of energy-saving service companies in saving electricity;  $R$  is the discount rate, taken as 0.05. It can be seen from the above formula that different values of  $T_c$  and  $T$  will affect the distribution of benefits between energy-saving service companies and users.

According to the theory of Shapley value method, each participant in energy-saving transformation will make a certain contribution to the project during the implementation of energy-saving transformation project, that is, marginal contribution, and its allocation quota is the average of its marginal contribution.

(1) Shapley value of energy-saving service company. The formula is as follows:

$$\begin{aligned} Y_E(V) &= W(|S|)[V(S) - V(S \setminus E)] \\ &= \frac{V(E)}{2} + \frac{[V(E,U) - V(U)]}{2} \end{aligned} \quad (3)$$

(2) Shapley value of the user. The formula is as follows:

$$\begin{aligned} Y_u(V) &= W(|S|)[V(S) - V(S \setminus U)] \\ &= \frac{V(E)}{2} + \frac{[V(E,U) - V(U)]}{2} \end{aligned} \quad (4)$$

In the above formula,  $W(|S|)$  is the weighting factor, taking 0.5;  $V(E)$  is the benefit when only energy-saving service companies participate in the implementation of the project, but no users are used as the carrier of transformation, so  $V(E)=0$ ;  $V(U)$  refers to the user's income when the energy user independently carries out the transformation work;  $V(E, U)$  refers to the total income of users and energy-saving service companies when they participate together.

The Shapley value method is used to distribute the energy saving benefits. Taking into account the marginal contribution of energy conservation service companies and users in the alliance, the benefits of each participant can be obtained through the characteristic function, which has certain guiding significance for the implementation of actual projects. However, this method does not take into

account the impact of the investment proportion, risk sharing and negotiation status of the project on the income distribution, which is a problem that all participants attach great importance to. Therefore, the above results will be revised according to these factors.

**Negotiation status.** Due to the different price sensitivities of the participants in the project, they usually get the income distribution proportion in line with their psychological expectations based on the project characteristics and previous experience. In the process of negotiation between the two parties, if there is only a slight difference between the two parties in the expected distribution ratio, the project can continue to advance under the distribution ratio. If the psychological expectation is not met, that is, there is a large difference between the two parties in the expected distribution ratio, the project implementation may not proceed smoothly. Generally, the project participants choose to use the Delphi method to propose the most ideal income distribution ratio for each party. Through psychological game, both parties make concessions continuously under the condition of meeting their psychological expectations, until the difference between the two is reduced to an acceptable range. In this paper, the revision coefficients  $v_{11}$  and  $v_{21}$  of energy-saving service companies and users in terms of negotiation status are 0.61 and 0.39 respectively.

**Risk sharing.** Due to the large time span of the whole life cycle of the energy-saving project, the fluctuation of the price of energy, equipment and materials and the progress of energy-saving transformation technology will affect the project cost and the final energy-saving effect, thus bringing the risk of economic loss to the energy-saving service companies and users; From the perspective of final energy saving benefits, the project participants share the risk of energy saving benefits. From the perspective of project design, early diagnosis, evaluation of energy saving amount and design of energy saving plan will directly affect the implementation of energy saving projects, thus affecting energy saving benefits. On this basis, the analytic hierarchy process and fuzzy comprehensive evaluation method are comprehensively used to obtain the respective risk correction coefficients, and the income distribution quota is revised. The risk correction coefficients of energy-saving service companies and users are  $v_{12}$  and  $v_{22}$  respectively.

$$\begin{cases} v_{13} = \frac{C_e + T_c \cdot C_s}{C_u + C_e + T \cdot C_s} \\ v_{23} = \frac{C_u + (T - T_c) \cdot C_s}{C_u + C_e + T \cdot C_s} \end{cases} \quad (5)$$

Where,  $v_{13}$  is the correction coefficient of the proportion of energy saving service companies;  $v_{23}$  is the correction coefficient of the proportion of user input;  $C_s$  is the maintenance cost per year;  $C_e$  and  $C_u$  are the initial investment of energy conservation service companies and users respectively;  $T$  is the service life of the equipment;  $T_c$  is the duration of the contract.

$J=\{j\}, j=1,2,3$  are defined as the revised set of the above influencing factors, where 1 represents the negotiation status, 2 represents the risk sharing, and 3 represents the investment proportion. Assume that the correction coefficient of the  $i$ th participant for the  $j$ th element is  $v_{ij}$ , so as to establish the correction analysis matrix as shown in Table I.

**Table 1.** Correction analysis matrix

	Negotiation status	Risk bearing	Proportion of investment
Energy-saving service company	$v_{11}$	$v_{12}$	$v_{13}$
user	$v_{21}$	$v_{22}$	$v_{23}$

The correction matrix of the factors affecting the income distribution of the project is:

$$V = \begin{bmatrix} v_{11} & v_{12} & v_{13} \\ v_{21} & v_{22} & v_{23} \end{bmatrix} \quad (6)$$

Let  $w_n$  be the weight of the  $n$ th ( $n=1,2,3$ ) factor, and.  $w_1 + w_2 + w_3 = 1$  Combined with the preliminary income distribution and the correction coefficient, the income distribution of energy-saving service companies and users can be obtained as follows:

Investment proportion. Generally, the more participants invest in the project, the greater the expected reward. The energy conservation service companies and users can be measured by the total investment. The input proportion correction coefficient is the proportion of each participant's input to the total input, and the specific formula is as follows:

$$B_e = Y_E(V) + \left( \sum_{i=1}^3 w_i \cdot v_{li} - 0.5 \right) \cdot NPV$$

$$B_u = Y_u(V) + \left( \sum_{i=1}^3 w_i \cdot v_{li} - 0.5 \right) \cdot NPV$$
(7)

During the term of the contract, the proportion of energy conservation service companies to take from the reduction of electricity charges  $\beta$  can be calculated as follows:

$$\beta = \frac{B_e + C_e + \sum_{i=1}^{T_c} \frac{C_s}{(1+r)^i}}{\sum_{i=1}^{T_c} \frac{B+C_s}{(1+r)^i}}$$
(8)

#### 4. Example analysis

The average monthly active power consumption of a cement plant is 792870kwh, and the average monthly inactive power consumption is 505218kwh; The comprehensive electricity charge is 0.493 yuan/kwh, and the power factor is 0.84. It is now considered to increase the power factor to 0.95 through reactive compensation. After calculation, the reactive power compensation capacity to be installed by the user is 350kvar, the market unit price of static var generator is 700 yuan/kvar, the annual maintenance cost is 5000 yuan, and the initial investment of the user is 100000 yuan. According to the estimated six-year contract period, the power grid company will apply to the power grid company to provide services for the user.

The reactive power equivalent is 0.06kwh/kvar [11] calculated according to the adjustment proportion of industrial users' electricity charges. If the compensation is only funded by the users themselves, the power factor can only be compensated to 0.88, and the annual reduction of electricity charges is 93800 yuan, and the annual reduction of network loss is 25600 yuan; After the Energy Performance Contracting mode is adopted, the power factor can be compensated to 0.95, and the annual electricity payment can be directly reduced by 87400 yuan. According to the calculation, when the user compensates himself, the net present value of the income within the life cycle of the equipment is  $V(U)=615800$  yuan. When the energy performance contracting mode is adopted, the total net present value of the project is  $V(E, U)=1074600$  yuan, and the income for sharing is 458800 yuan.

The revision coefficient of negotiation status is  $v_{11}=0.61$  and  $v_{21}=0.39$ . Using the analytic hierarchy process and fuzzy comprehensive evaluation method, the risk correction coefficients  $v_{12}=0.658$  and  $v_{22}=0.342$  were obtained. The investment ratio  $v_{13}$  and  $v_{23}$  are calculated as follows:

$$\begin{cases} v_{13} = \frac{C_e + T_c \cdot C_s}{C + T \cdot C_s} \\ v_{23} = \frac{C_u + (T - T_c) \cdot C_s}{C + T \cdot C_s} \end{cases}$$
(9)

Get  $v_{13}=0.593$ ,  $v_{23}=0.407$ . In addition, the weight of the three factors of negotiation status, risk bearing and investment proportion in the allocation is taken as  $w_1=0.146$ ,  $w_2=0.288$ ,  $w_3=0.566$  respectively.

According to the above data and the modified model shown in equations (7) and (8), it is found that during the six-year contract period of the project, the net present value of the total income of the energy-saving service company is 352300 yuan, and the net present value of the total income of the user is 722300 yuan, and the energy-saving service company takes 58.54% of the electricity saved by the user as the income every year.

As shown in Table 2, the demand-side reactive power compensation Energy Performance Contracting model proposed in this paper is compared with the traditional user direct purchase model in various aspects. It can be seen that under the mode of joint investment between users and energy-saving service companies, the investment scale of users has been effectively expanded, and users can obtain higher income than their own investment in the life cycle of the equipment. At the same time, energy-saving service companies can recover costs and create profits within the contract period. The increase of reactive power compensation capacity can also lead to the reduction of network loss on the incoming network side, which ensures the interests of the three parties.

The adjustment proportion of industrial users' electric charge is shown in Table 2, and the reactive equivalent is 0.15 kw/kvar [15]. According to the analysis in Table 2, after adopting reactive power compensation, the electric charge will be directly reduced by 1.3144 million RMB per year, and the network loss will be reduced by 1.4695 million RMB per year.

**Table 2.** Comparative analysis of different service modes

business model	Compensation capacity (kvar)	Net present value of total income during equipment operation	Net user income during equipment operation	Sampling proportion of energy-saving companies during the contract period	Energy-saving company Total income	Reduce network loss
Direct purchase	100	615800	615800	0	0	25600 per year
Energy Performance Contracting	350	1074600	722300	58.54%	352300	87400 per year

## 5. Conclusion

This paper proposes an energy performance contracting mode for reactive power compensation on demand side. Power grid companies and energy conservation service companies jointly serve customers. The Shapley value theory is used to distribute the income between the energy-saving service company and the user, and the preliminary income distribution scheme is obtained. The three factors of input proportion, risk sharing and negotiation status are adopted to revise it, and the implementation contribution is combined to revise it again to make the income distribution more scientific and reasonable. Finally, an example is given to prove that the method in this paper can achieve the balance of interests of multiple parties. In other words, with the compensation capacity is increased, the revenue is increased, and the interests of users are greater. The method in this paper has certain theoretical value and practical significance for the further promotion of demand side reactive power compensation.

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